

## **HOYA MEDICAL SINGAPORE PTE LTD**

10 Biopolis Road #04-01/06, Chromos Singapore 138670

Phone: +65 6681 0000

Firstname.lastname@HOYA.com hoyasurgicaloptics.com

19 October 2020

## Subject: Change of Hoya Surgical Optics Distributor in Singapore

Dear Customers.

**HOYA Medical Singapore Pte Ltd** 

10 Biopolis Road · #04-01/06, Chromos · Singapore 138670

I am writing to inform you of exciting changes to the way we serve you as a customer of Hoya Surgical Optics.

This is to formally inform you that with effect from 1 October 2020, Topcon Singapore Medical Pte. Ltd. ("Topcon") was officially appointed as our distributor to promote and distribute Hoya Surgical Optics' Intraocular lenses ("IOLs") in Singapore.

I thank Multibiz Singapore Pte. Ltd. ("Multibiz"), our distributor for their past contributions in representing Hoya Surgical Optics in Singapore. From 27 November 2020, our long-standing relationship with Multibiz as our distributor for IOLs will come to an end, and Topcon shall be our sole distributor for the Products in Singapore thereafter.

You will continue to receive the same quality service and products you currently enjoy. We at Surgical Optics intend to introduce new advanced IOLs in Singapore in the next few years. I am confident this change will benefit you in many ways including being able to purchase a greater range of ophthalmic related medical devices. Furthermore, you will be able to receive Topcon's professional consultation on Hoya IOLs features and benefits to help to enhance your patient satisfaction. We look forward to your continued support Hoya Surgical Optics.

I appreciate your support as a Hoya Surgical Optics' customer and we will continue to provide you with the excellent products you have come to expect from us. No action is required from you, but should you have any questions regarding your products please contact Patricia or me at fumito.osato@hoya.com.

Patricia Ng

Sales Manager, IOL Mobile: +65 8138 6158 Email: png@topcon.com

Topcon Singapore Medical Pte. Ltd.

1 Jalan Kilang Timor #09-01 Pacific Tech Centre Singapore 159303

HOYA Medical Singapore Pte. Ltd.

Signature: \_\_\_

Name: Fumito OSATO

Designation: Sales Director for Asia Distributor Sales, APAC Sales Mobile: +65 9006 9865, Email: <a href="mailto:fumito.osato@hoya.com">fumito.osato@hoya.com</a>

page 1 of 1